

**All Souls Church, Unitarian  
Operating Fund Budget for FY20**

	<b>FY '18 Actual Income/Expense Jan 1 - Dec 31</b>	<b>FY '19 Actual Income/Expense Jan 1 - Jun 30</b>	<b>Proposed FY '20 Budget Jan1 - Jun 30</b>
<b>Income</b>			
<b>Core Donations</b>			
Pledge Donations	\$1,072,102	\$457,237	\$460,000
Non-Pledge Donations	\$202,431	\$174,231	\$175,000
Plate Cash	\$69,146	\$35,819	\$36,000
<b>Total Core Donations</b>	<b>\$1,343,679</b>	<b>\$667,287</b>	<b>\$671,000</b>
<b>Social Justice, Music &amp; Religious Program Donations</b>	<b>\$19,390</b>	<b>\$7,830</b>	<b>\$7,750</b>
<b>Investment Income</b>			
Consaul Trust Income	\$32,100	\$11,040	\$13,500
Woodhull Mitchell - UUA Income	\$27,106	\$13,484	\$13,000
Jane & Paul Pfeiffer-UUA Income	\$52,085	\$26,784	\$26,000
Other Interest Income	\$780	\$567	\$500
<b>Total Investment Income</b>	<b>\$112,070</b>	<b>\$51,875</b>	<b>\$53,000</b>
<b>Facilities Use</b>			
Event Activities	\$64,695	\$36,446	\$40,000
Weddings	\$21,298	\$11,867	\$12,000
Space Compensation	\$261,757	\$6,280	\$102,000
<b>Total Facilities Use</b>	<b>\$347,750</b>	<b>\$54,593</b>	<b>\$154,000</b>
<b>Core Program Revenues</b>			
Social Justice Program Revenue	\$3,479	-	\$5,580
Music Program Revenue	\$380	-	\$20,500
Children's RE Program Revenue	\$5,383	-	\$150
<b>Total Core Program Revenues</b>	<b>\$9,242</b>	<b>-</b>	<b>\$26,230</b>
<b>Other Program/Committee Revenue</b>			
Adult Program Revenue	\$3,726	-	\$2,800
Lunches	\$3,913	-	\$125
Fellowship/Cafe	\$3,324	-	\$1,800
Silver Souls Revenue	\$5,675	-	\$2,200
Weekend on the Bay	\$22,779	\$19,250	\$19,250
Tape Sales	\$20	-	\$40
Young Souls Retreat	\$2,190	-	\$0
Vespers	\$2,493	-	\$1,500
Miscellaneous Revenue	\$51	\$27,534	\$50
<b>Total Other Program/Committee Revenue</b>	<b>\$44,171</b>	<b>\$46,784</b>	<b>\$27,765</b>
<b>Fundraisers</b>			
Plant Sale	\$1,306	\$746	\$1,000
Fair Trade	\$2,519	-	\$0
Suffragist Ball	\$0	-	\$16,000
All Souls Church B & B	\$14,054	\$5,854	\$7,500
<b>Total Fundraisers</b>	<b>\$17,879</b>	<b>\$6,600</b>	<b>\$24,500</b>
<b>Grant Revenue</b>			
Shively - Bldg Project Grant	\$28,157	-	\$12,000
<b>Total Grant Revenue</b>	<b>\$28,157</b>	<b>\$0</b>	<b>\$12,000</b>
<b>Intra-Fund Transfers</b>			
Shively Loan to Operating Fund	\$1,500	\$250,000	\$0
Transfer from General Endowment	\$53,305	\$39,823	\$28,450
Transfer From Holmwood	\$8,249	\$8,172	\$5,800
Transfer from Mason	\$41,608	\$31,209	\$22,250
<b>Total Intra-Fund Transfers</b>	<b>\$104,662</b>	<b>\$329,204</b>	<b>\$56,500</b>
<b>Total Income</b>	<b>\$2,027,000</b>	<b>\$1,164,173</b>	<b>\$1,032,745</b>

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<b>Expenses</b>			
<b>Personnel Expenses</b>			
Staff Salary Adjs - 2020 COLA	-	\$0	\$12,500
<b>Ministers' Compensation</b>			
Senior Minister Compensation	-	\$82,777	\$82,777
Associate, Assistant & Other Ministers' Compensation	-	\$100,696	\$37,939
<b>Total Ministers' Compensation</b>	-	<b>\$183,473</b>	<b>\$120,716</b>
<b>Staff Salaries</b>			
Social Justice, Music & Religious Education Program Salaries	-	\$136,783	\$153,479
<b>Administration &amp; Operations Salaries</b>			
Executive Director	-	\$62,500	\$75,000
Other Admin & Operations Salaries	-	\$210,344	\$183,049
Total Administration & Operations Salaries	-	\$272,844	\$258,049
<b>Total Staff Salaries</b>	-	<b>\$409,627</b>	<b>\$411,527</b>
<b>Employment Taxes &amp; Benefits</b>			
Employment Taxes	-	\$30,657	\$40,717
Benefits	-	\$75,787	\$77,297
<b>Total Employment Taxes &amp; Benefits</b>	-	<b>\$106,444</b>	<b>\$118,014</b>
<b>Total Personnel Expenses</b>	<b>\$1,366,731</b>	<b>\$699,543</b>	<b>\$662,756</b>
<b>Building Expenses</b>			
Building Services & Repairs	\$54,925	\$21,800	\$17,790
Building Supplies, Equipment & Utilities	\$119,953	\$65,676	\$67,950
Shively Funded Building Projects	\$7,332	\$250,000	\$11,000
Real Property Tax - DC	\$0	\$4,359	\$4,360
<b>Total Building Expenses</b>	<b>\$182,209</b>	<b>\$341,835</b>	<b>\$101,100</b>
<b>Operating Expenses</b>			
Advertising	\$2,558	\$223	\$200
Bank/Credit Card Fees	\$14,966	\$9,619	\$4,500
Computer Operations	\$35,110	\$19,403	\$19,000
Copier Rental/Maintenance	\$22,344	\$1,297	\$1,300
Insurance	\$32,427	\$16,799	\$17,000
Licenses & Fees	\$80	\$260	\$0
Office Supplies	\$5,843	\$5,287	\$5,000
Postage & Delivery	\$1,623	\$436	\$350
Recruitment	\$3,291	\$1,375	\$1,500
Telephone	\$7,376	\$3,022	\$3,100
Professional Fees/Consultants	\$197,806	\$32,222	\$41,500
<b>Total Operating Expenses</b>	<b>\$323,424</b>	<b>\$89,942</b>	<b>\$93,450</b>
<b>Denominational Support</b>	<b>\$30,000</b>	<b>\$15,000</b>	<b>\$15,000</b>
<b>Core Program Expenses</b>			
Adult Spiritual Development	\$2,491	\$2,049	\$2,000
Membership/Welcoming Expenses	\$971	\$45	\$40
Pastoral Care	\$171	\$0	\$100
10% Plate Collection Expenses	\$2,397	\$1,063	\$1,000
Social Justice Ministry Exps	\$20,654	\$4,983	\$4,185
Music Program Expenses	\$71,416	\$34,482	\$31,675
Children's Religious Education Expenses	\$17,226	\$4,861	\$4,100
<b>Total Core Program Expenses</b>	<b>\$115,326</b>	<b>\$47,482</b>	<b>\$43,100</b>

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<b>Other Programs/Activities Expenses</b>			
Covenant Groups	\$501	\$0	\$0
Lunch Program Expenses	\$5,079	\$1,310	\$1,100
Fellowship/ Cafe	\$12,657	\$6,287	\$5,100
Transformation Team	\$3	\$1,000	\$1,000
Silver Souls	\$6,246	\$3,354	\$2,250
Special Event Expenses	\$1,327	\$1,191	\$1,000
Weekend on the Bay	\$30,716	\$24,479	\$19,250
Worship Committee Expenses	\$1,731	\$53	\$100
Flowers	\$329	\$0	\$150
Guest Ministers	\$2,600	\$710	\$1,600
Wedding Expenses	\$329	\$351	\$500
Interpreter Services	\$8,416	\$3,185	\$3,185
Young Souls Expenses	\$2,535	\$1,901	\$1,000
Archives & Treasures Expenses	\$445	\$0	\$0
Vespers Expenses	\$1,004	\$123	\$115
Board Contingency	\$1,423	\$1,449	\$1,000
Caring Committee	\$96	\$96	\$80
Church Council	\$1,408	\$576	\$485
LDNC	\$581	\$0	\$0
Sabbatical Reserve	\$7,500	\$3,750	\$3,750
<b>Total Other Programs/Activities Expenses</b>	<b>\$84,926</b>	<b>\$49,814</b>	<b>\$41,665</b>
<b>Fundraising Expenses</b>	<b>\$2,592</b>	<b>\$10,233</b>	<b>\$31,650</b>
<b>Third Century Campaign Financing Expenses</b>	<b>\$69,624</b>	<b>\$24,005</b>	<b>\$50,000</b>
<b>Capital Reserve</b>	<b>\$50,000</b>	<b>\$20,000</b>	<b>\$25,000</b>
<b>Total Expense</b>	<b>\$2,224,833</b>	<b>\$1,297,854</b>	<b>\$1,063,721</b>
<b>Surplus (Deficit)</b>	<b>(\$197,833)</b>	<b>(\$133,682)</b>	<b>(\$30,976)</b>